

March 2018

Washingtonian Award p.1 & 2
Outstanding Business Award p.3
Business Beautification Award p.4
Volunteer of the Year Award p.5
March Business After Hours p.6
New Members & Renewals p.7
Member Memos p.8
Ribbon Cuttings p.7 & 9
Business Strategy Sessions p.9
Communication is Key p.10 & 11
GND Sponsorship Opportunities p.12
Meet the Candidates p.13



WASHINGTON
CHAMBER OF COMMERCE

Phone: 309.444.9921
Email: info@washingtoncoc.com
Website: washingtoncoc.com

2017 PREMIER NEIGHBOR SPONSOR

CEFCU

Not a bank. Better.®

2017 GRAND NEIGHBOR SPONSOR



2017 GOOD NEIGHBOR VENUE SPONSOR

John Bearce
companies



Window on Washington

• 2018 WASHINGTONIAN TOM BRECKLIN •



Nominations for this year's recipient were filled with how Tom has served Washington through the years, without seeking recognition for that service. One nominator said, "I saw a lot of firemen on that unforgettable day in November. One stands out more than the rest. Maybe it was because I know him personally or maybe it was the determination I saw in his eyes as we walked the storm ravaged street in my neighborhood. We only spoke for a few minutes as he gave us quick direction as to how we could help, and then he was gone. He had a job to do."

This is a very accurate description of this year's Washingtonian – a quiet, behind the scenes guy who has a long history of serving the Washington community. He's been a member of the Washington Fire Department as a volunteer for over 30 years, serving on that organization's board of directors, on its Spec Committee, and is currently the Command Officer.

Through the years, Tom has served on the City's planning commission, as well as being on District 52's school board for six years. He's also been a member of the Knights of Columbus and the Washington Rotary Club at various times throughout the years.

As a life-long resident of Washington and a 1980 graduate of WCHS, he has been involved in the sports world of Washington as a student and as a parent. He has always found time to get involved with sport and school functions, like coaching youth sports teams to running the scoreboard at basketball games.

As a business owner since he was 19 years old – opening a business with his brother in 1981 – he has donated his time, equipment, services, gift cards, and more to any need that arises in the community ~ from post tornado relief to any number of local events. In his business dealings, he is regarded as a fair, honest, reliable





and helpful person. One nominator commented that "it seems as if he has employed nearly half of the Washington population at some point in their lives."

He has also been an integral part of the Washington Chamber of Commerce since becoming a member soon after opening Brecklin's Servicenter. He served on the Chamber's board of directors from 2006 to 2012, with four of those seven years as an officer on the executive committee. Tom was a long member on the entertainment committee, and has provided us with many funny memories with his involvement in the live skits and videos that have been a part of the annual Washington Day Banquet for the past decade or more. His main "cohort in crime" in these, Mark Swisher,

was genuinely thrilled to learn that his friend was to be named this year's Washingtonian.

This Washingtonian is always there when you need his help. He's proven to be a consistent team player. He's the kind of person that is "never looking for recognition" for the countless volunteer hours he has contributed to make Washington a better community for all of us. When you ask him how he's doing, his typical response is: "Living the dream!" He is the definition of what a Washingtonian is – someone who has a long proven history of unselfish service and commitment to the community.



Congratulations, Tom!



• 2018 OUTSTANDING BUSINESS •



This year, the Outstanding Business award was presented to a locally owned business that had its beginnings over 40 years ago in his "dad's garage", and has now grown to be one of the leading Washington businesses in sales, national recognition, and customer service.

Russell's Cycling & Fitness was established with the aim of promoting a fun and healthy lifestyle through cycling with a welcoming environment where their customers are viewed as close friends. Joe & Cheryl have certainly succeeded at fulfilling that goal. Joe told the Chamber's 2012 Leadership academy group that he never has to "go" to work in the morning – because his work is his passion. That can be seen by Joe and Cheryl and the entire Russell's team giving their customer service the personal touch and making it an experience for their customers.



Russell's has been voted as one of America's Best Bike Shops, and has been named in the Top 100 Bicycle Retailers five times. To receive these honors, sales volume, professionalism, operational excellence, business practices, community involvement, advocacy work, innovation, creativity, and customer service are all taken into consideration. These are all elements of what an outstanding business represents. And it is no surprise that Russell's excels in all areas!

Living by their philosophy to "help our customers lead better, healthier lives and treat them as our friends", Russell's has made Washington a cycling destination, which in turn contributes to the economic growth of the entire community.

In addition to building a successful business, and just as important to them, Joe and Cheryl have been tireless in their support for the people of Washington, going above and beyond to do their part to make our city and the surrounding communities a better place to live, work and to raise a family. Mentoring and serving as role models for their teenage employees, they instill great leadership qualities, teaching by example how to be a good neighbor and a good community member.

Congratulations to Joe and Cheryl

and the entire Russell's Cycling and Fitness team.



• 2018 BUSINESS BEAUTIFICATION •



With work beginning in the later part of 2015, the addition to this local establishment has once again transformed its little corner of Washington. The stonework addition has added to the curb appeal of the outside as well, giving a new look to this favorite gathering place in Washington. After the addition was completed in early 2016, the final touches of top notch landscaping completed the building update and the exterior of Michael's Italian Feast was again transformed.

The addition expanded the seating area to include a homey rustic feel with spacious booths, high top tables, and a beautiful stone fireplace to accommodate any size group.

This time, their remodel not only provides a beautiful place to eat lunch or supper, but also provides the practicality and ease of a drive-up window where customers can pick up their order without leaving their vehicle. This is great benefit for those who want to grab a quick, yet delicious dinner on their way home, or someone who is on the run getting a lunch for their student, or a new mama who has a little one in the car with her!

It's an honor to recognize Mike and Veronica Axelson for their contribution to the Washington community's beauty and pride with this newest addition to Michael's Italian Feast.

Congratulations, Mike and Veronica!



Congratulations



...to all the 2018 Winners ~

Michael's Italian Feast

~ Mike & Veronica Axelson

Yvonne Andresen

~ 2017 Board President

Melissa Wireman

~ Chamber Volunteer of the Year

Cheryl & Joe Russell

~ Russell's Cycling & Fitness

Tom Brecklin

~ Washingtonian

• 2018 CHAMBER VOLUNTEER OF THE YEAR •



This award has been given to someone who has gone above and beyond to insure that the chamber's efforts to promote the local business community and to provide quality of life events for the citizens of Washington are successful.

Our Chamber Volunteer of the Year award is a person who has been very involved with the chamber since she joined the ambassador committee in 2012. She served as an executive officer, including president, of that group until 2017, when she joined the Chamber's board of directors.

She is often seen in attendance at Business After Hours and at many ribbon cuttings held by the Chamber. She was a participant in the Chamber's Leadership Academy in 2013. She's attended all four Trivia Nights hosted by the Chamber, bringing a full team with her each time to enjoy the fun. She's always ready to help with and participate in the Chamber's entry in the annual Homecoming Parade.

In 2012, she officially joined the (then) Cherry Festival committee, and has continued serving on the Good Neighbor Days committee in the years since then. She served as the Merchants Tent chair for three years; and she helped to get the Kidz Got Talent going when it started in 2011 and has continued to work with the chair people on that event.

In 2016, she volunteered to be the GND Festival Chair, and is currently in her 3rd year filling that role. As the Festival Chair, she has been involved in every detail of planning and successfully executing this annual event. She keeps all the other volunteer chair people on task and on schedule, planning meetings and agendas, meeting with the staff and key organizers regularly. She can be found on the grounds night and day assisting with the running of the festival. She's done this by taking vacation days before, during and after the festival to insure a successful GND. She has been key in coordinating and making the lengthy shopping list for food and supplies required to "run the show" and makes sure that it all gets picked up, even if that means she goes to get it herself.

As an active ambassador and board member, she has always been one who has stepped up to help with whatever the Chamber needed – from being a super GND volunteer to being the first to sign up for a chamber event to being the photographer who records the Chamber's events in pictures.

Being a volunteer comes naturally to her because of the example set for her by her parents, who have been involved with volunteering since before GND was originally GND back in the day! Her dad, Commander Tony Maggio, was an integral part of the festival since Melissa was a child. And Melissa and her family – her husband, James, and their kids, Jay and Shelby, have followed in the Maggio's footsteps. They continue to keep it a family tradition. Jay won the individual volunteer challenge last year with 37 hours at the festival! Like mother, like son! When Melissa volunteers, you aren't just getting Melissa. She is bringing a whole troop with her. Whether it's family, co-workers or friends, when Melissa commits to something she leads in such a way that others want to follow her. Thank you, Melissa, for all you do for the Chamber!



Congratulations, Melissa Wireman!



Past Washingtonians

Kristy Howell ~ 2009
Lada & Mayor Manier ~ 2014
Tom Brecklin ~ 2018
Joe Russell ~ 2003
Em Bachman ~ 1989
Philip Baer ~ 1982
Jim Bremner ~ 2017

• **BUSINESS AFTER HOURS IN 2018** •

Business
AFTER HOURS

If your business is interested in hosting or co-hosting a BAH, please contact the chamber office at 309.444.9921 or info@washingtoncoc.com to let us know.

Add to these dates to your calendar:

Mar 13: Blue Margarita's Mexican Bar & Grill

Apr 10: Castaway's Consignment

May 8: McMahon's Pints & Plates

June 12: The Villas of Holly Brook

July 10: Countryside Banquet

Aug 14: Heartland Bank and Trust Company

Sept 11: **AVAILABLE**

Oct 9: MTCO & WCOC @ Five Points

Nov 13: PNC Bank

WCOC Business After Hours are held on the 2nd Tuesday each month

Join Us Next Month for
Business After Hours

Tuesday, March 13th
5:00 - 7:00pm
@



**661 N. Cummings Lane
Washington, IL**



Our New Partner Plaques are NOW Available! If you have not yet received your new plaque and window decal, please contact us at the Chamber office - 444-9921 or info@washingtoncoc.com—to get your name added to our delivery list!

February Membership Renewals

3 Star Partners

South Side Bank/Busey Bank
Heartland Bank and Trust
Company

2 Star Partners

Super 8
Ameren Illinois
Big R of Washington
Peoria Journal Star
Lindy's Downtown Market
Cornerstone Learning Center
Washington Community Bank
McDonald's

1 Star Partners

Washington Christian Village
Rock Valley Physical Therapy
Professional Therapy Services
Washington Park District
Lee Automotive
Plaza Lanes
Taco Bell
Jim Maloof Realtors
Camp Good News
Winne Law Offices
St. Patrick's School & Church
RP Lumber
Bethany Community Church
Blue Boutique
State Farm - Corey North
State Farm - Roger Hickman
Fletcher Landscape Services

Gene's Tax Service
Merle Norman/That Perfect Look
Brecklin's Servicer
Washington Time Reporter
Mescher Law Offices, P.C.
Peoria Siding & Windows Co.
Bernardi's Restaurant
Cherry Tree Plaza (ACR)
JH Car Wash
Washington Presbyterian Church
PNC Bank
Alpha Media
Gym Corner
Dick Rich Plumbing
Ralph's Floor Fashions
Team Works by Holzauer
Courier Newspapers
Schell System, Inc.

as of 02-28-18

New Members

Fitzgerald Painting & Remodeling

Stephanie Fitzgerald, manager
508 Patricia Street
Washington, IL 61571
309.256.6248
www.fitzgeraldpaintingremodeling.com
Family owned. Painting & remodeling.
Quality. Integrity. Service

Tree Family Travel

Wendy Meichtry, travel agent
1408 Savile Lane
Washington, IL 61571
309.258.7826
www.treefamilytravel.com

Family trips. Cruises. Destination weddings.
Honeymoons. Weekend getaways. Group
travel.

If you are a new chamber member
(having joined within the last 6
months) and
have not arranged to have your
official welcome scheduled...
please contact the Chamber office
to set a date!
444-9921

Ribbon Cuttings



On February 2, 2018, a ribbon cutting was held to welcome Needle in a Haystack as a new member of the Washington Chamber of Commerce. Needle in a Haystack, located at 2390 Washington Road, now owned by Jim Kellerstrass, has 40+ vendors offering vintage, collectibles, home decor & more. It's also a Dixie Belle Chalk Paint authorized retailer. A hidden secret inside the business is the Sports Equipment Exchange room on the second floor. Jim and NTRA president, Lynn Minor, have started collecting used sports equipment for the area's youth. Jim was joined by Lynn at the ribbon cutting, along with the following representatives of the Washington Chamber of Commerce: Chevie Kriete, Washington Chamber of Commerce; Jessica Hilst, Heartland Bank and Trust Company; Emily Geerts, PNC Bank; and Dennis Hermann, Alexander-Murray Agency. For more information about Needle in a Haystack, find them on Facebook (Needle in a Haystack) or call Jim at 309-745-3977.

Member Memos & Community News

Heartland Festival Orchestra. Maestro's Choice. Sat. **March 17.** 7:30p.m. at Five Points Washington. Some of the Maestro's Classical and Romantic favorites in perfect combination. Pianist Adam Neiman returns to the HFO stage, bringing pianistic virtuosity, and musical insight to Brahms's powerful concerto. \$38 adults; \$10 students & kids. For tickets, call 309.444.8222 or 309.339.3943, buy them at Kidder Music in Peoria, or go to www.heartlandfestivalorchestra.org.

Allstate/Jami Renfrow. is accepting donations all winter long at their 1293 Peoria Street office for S.O.S. Peoria. Help the homeless by donating: coats, gloves, winter hats, scarves, socks, blankets, hand warmers, warm clothes for all sizes, pregnancy clothes and anything baby!

Super 8. is looking for someone who lives locally in Washington to fill a housekeeping position. For more information, please call 309-444-8881.

Bethany Community Church. Discipleship & Biblical Counseling Conference. March 2-4. Parenting with Grace & Wisdom. Introduction to Discipleship & Biblical Counseling sessions. Go to bethanaycommunitychurch.org to register and follow the steps under March Conference. For questions, call 309-508-1755.

Washington Chiropractic & Massage. Is looking to hire TWO positions:

1. a massage therapist—we continue to grow and are currently booked beyond capacity. Immediate massage client bookings available.
2. a front desk employee. This is currently a part time position running the front desk, answering the telephones, processing patients, etc. There is an opportunity for advancement to a full-time position for the right individual as an office manager position which would include: hiring & scheduling employees, running our social media campaign, overseeing the office in general, etc. Contact us today at 309-444-5800

Member Memos is the place where a short announcement can be made to convey information about your business. Information needs to be submitted by the 20th of the month preceding publication. Chamber members are encouraged to submit notices of accomplishments, upcoming events, or data that would be of interest to the membership.

It is our goal to always provide the most current and accurate information; however, we are limited to the information that is provided to us. Details are subject to change between the time information is received & the time of publication.

2018 Board of Directors

President

Eric Obalil • *Alexander Financial Services*

Vice President

Brian Tibbs • *Washington Park District*

Treasurer

Brad Mahony • *Washington Community Bank*

Secretary

Jacob Retz • *Washington State Bank*

Past President

Yvonne Andresen • *The Blend*

Kristi Cape • *Countryside Banquet Facility*

Jim Culotta • *City of Washington*

Emily Geerts • *PNC Bank*

Dennis Hermann • *Alexander Murray Agency*

Kara Kamienski • *Kara Kamienski Photography*

Craig Myers • *South Side Bank*

Melissa Wireman • *CEFCU*

2018 Ambassadors

President

Scott Hassett • *Morningside of Washington*

Secretary

Kari Johnson • *South Side Bank*

Karlee Aeschleman • *Washington State Bank*

Karen Donaldson • *Washington Community Bank*

Barb Fleming • *Tupperware*

Ed Foster • *Foster's Pro Lawn & Snow Removal*

Tina Glidewell • *MTCO Communications*

Trevor Hiel • *IPAVA State Bank*

DeeDee Jackson • *Washington Community Bank*

Blake Mishler • *Black, Black & Brown*

Ginger Nye • *CEFCU*

Matt Suellentrop • *Washington Park District*

Gwen Tipton • *Washington Christian Village*

Stephen White • *The Blend*

2018 Staff

Executive Director

Chevie Ruder • chevie@washingtoncoc.com

Communication Manager

Candy Liggan • candy@washingtoncoc.com

Membership Manager

Wendy Wagner • wendy@washingtoncoc.com

info@washingtoncoc.com

www.washingtoncoc.com



We'd like to thank our
Washington Day Banquet
sponsors...

Premier
CEFCU

Platinum
Heartland Bank and Trust Company
Illinois Eye Center
South Side Bank
Washington Community Bank

Gold
Washington State Bank
Enjoy Peoria

Silver
CardConnect
McDonald's
PNC Bank
Five Points Washington



• BUSINESS STRATEGY SESSION •



Save the Dates for our Business Strategy Sessions

Connect Center . 104 S. Elm Street, Washington

on Tuesday, March 20th . 6:30pm - 7:30pm
on Tuesday, August 21st . 6:30pm - 7:30pm
on Tuesday, October 30th . 6:30pm - 7:30pm

Sharing Ideas. Gaining New Insights. Learning What Works.
All Chamber members and their representatives are welcome.
(Non-members may attend for a fee of \$25.)

Collectively accomplishing what we can't do individually

Ribbon Cuttings



On February 5, 2018, a ribbon cutting was held to celebrate with Uffring Chevrolet Washington that it has been open in its new, yet temporary, home at 1750 Washington Road. A very large crowd joined Gary Uffring, Joe Knapp, and Kirk Johnson and the entire Uffring team as the ribbon was cut on the showroom floor. Mark Weston was not able to attend; however, many from the city and chamber were present, including: Mayor Gary Manier, Alderman Jim Gee, Police Chief Mike McCoy, Master Sergeant Jeff Stevens; Chevie Kriete, *Washington Chamber of Commerce*; Eric Obalil, *Alexander Financial Services*; Emily Geerts, *PNC Bank*; Dennis Hermann, *Alexander-Murray Agency*; Trevor Hiel, *Ipava State Bank*; Tina Glidewell, *MTCO Communications*; Brad Mahony, *Washington Community Bank*; Ginger Nye, *CEFCU*; Kari Johnson and Craig Myers, *South Side Bank/Busey Bank*; and Brian Tibbs and Matt Suellentrop, *Washington Park District*. The Washington Uffring team is ready to assist you

• COMMUNICATION IS KEY •



If companies want to improve their bottom lines, effective **communication** skills training is a good place to start. Although **communication** skills are often labeled “soft skills,” data suggest that effective **communication** skills deliver a tangible return on investment, while ineffective **communication** hurts the bottom line.

Let's start with the positive...

SALES: “Up to 90 percent of success in selling depends on your skills for establishing rapport with your prospect or customer,” says Janine Driver in her book *You Say More Than You Think*.“ Rapport is defined as “a close and harmonious relationship in which the people or groups concerned understand each other’s feelings or ideas and **communicate** well.”

CUSTOMER SERVICE: Customer service can make or break your company. Forbes contributor Blake Morgan writes that every experience and conversation a customer has with an employee impacts how he or she views your organization. She says it’s important to “make sure you train your agents to clean up their speech - to only **communicate** with purpose.”

Here's how ignoring the importance of **communication** in the workplace negatively affects the bottom line...

LEADERSHIP: Forbes contributor Mark Murphy writes about a recent survey his company, Leadership IQ, conducted. When asked if their leaders “deliver constructive feedback that has helped to improve their performance,” only 20 percent said their leader always did, and only 23 percent said their leader frequently did. Murphy concludes, “If you think the leaders at your company could use more skills development, giving constructive feedback would be a great place to start. Your employees’ well-being depends on it.”

PROJECT FAILURE: A 2013 report by the Project Management Institute found that poor **communication** leads to project failure one-third of the time, and for every \$1 billion spent on projects, \$75 million is put at risk by ineffective **communication**.

MEETING FAILURE: According to 2012 research, executives consider 67 percent of meetings to be failures. Workers agree. Nearly 50 percent would rather be waiting in line at the DMV or watching paint dry than attend status meetings. Worst of all, according to a 2015 Wrike survey, 46 percent of attendees leave meetings without a **clear understanding** of the next action item. The estimated cost of unproductive meetings is \$37 billion.

Nearly 50 percent would rather be waiting in line at the DMV or watching paint dry than attend status meetings.

CHANGE MANAGEMENT FAILURE: Nearly half (46 percent) of change management efforts fail during execution, according to a Robert Half Management Resources survey. The key to a successful change management effort? **Communication**. Tim Hird, executive director for the company, said, “Sixty-five percent of managers said that **communicating clearly and frequently** is the most important action to take when going through organizational change.”

The importance of **communication** skills in the workplace cannot be denied. Effective **communication** training can drive bottom-line results. While many consider **communication** skills to be soft skills, the data reveal tangible benefits and a positive return on investment.

David Lewis, November 28, 2017

<https://trainingindustry.com/articles/leadership/the-importance-of-communication-in-the-workplace/>

EFFECTIVE COMMUNICATION IS THE



• 10 WAYS TO IMPROVE YOUR COMMUNICATION SKILLS •

1. Listen, listen, and listen. People want to know that they are being heard. Really listen to what the other person is saying, instead of formulating your response. Ask for clarification to avoid misunderstandings. At that moment, the person speaking to you should be the most important person in your life. Another important point is to have one conversation at a time. This means that if you are speaking to someone on the phone, do not respond to an email, or send a text at the same time. The other person will know that she doesn't have your undivided attention.

3. Body language matters. This is important for face-to-face meetings and video conferencing. Make sure that your appear accessible, so have open body language. This means that you should not cross your arms. And keep eye contact so that the other person knows you are paying attention.

6. Write things down. Take notes while you are talking to another person or when you are in a meeting, and do not rely on your memory. Send a follow-up email to make sure that you understand what is being said during the conversation.

9. Treat everyone equally. Do not talk down to anyone, treating everyone with respect. Treat others as your equal.

2. Who you are talking to matters. It is okay to use acronyms and informal language when you are communicating with a buddy, but if you are emailing or texting your boss, "Hey," "TTYL" or any informal language, has no place in your message. You cannot assume that the other person knows what the acronym means. Some acronyms have different meanings to different people - do you want to be misunderstood? Effective communicators target their message based on who they are speaking to, so try to keep the other person in mind when you are trying to get your message across.

Communicating effectively is a teachable skill. These tips can be used to enable you to hone up on YOUR communication skills.

5. Be brief, yet specific. For written and verbal communication, practice being brief yet specific enough, that you provide enough information for the other person to understand what you are trying to say. And if you are responding to an email, make sure that you read the entire email before crafting your response. With enough practice, you will learn not to ramble, or give way to much information.

7. Sometimes it's better to pick up the phone. If you find that you have a lot to say, instead of sending an email, call the person. Email is great, but sometimes it is easier to communicate what you have to say verbally.

10. Maintain a positive attitude and smile. Even when you are speaking on the phone, smile because your positive attitude will shine through and the other person will know it. When you smile often and exude a positive attitude, people will respond positively to you.

4. Check your message before you hit send. Spell and grammar checkers are lifesavers, but they are not foolproof. Double check what you have written, to make sure that your words are communicating the intended message.

8. Think before you speak. Always pause before you speak, not saying the first thing that comes to mind. Take a moment and pay close attention to what you say and how you say it. This one habit will allow you to avoid embarrassments.

<https://www.right.com>



GND Sponsorship Opportunities for 2018

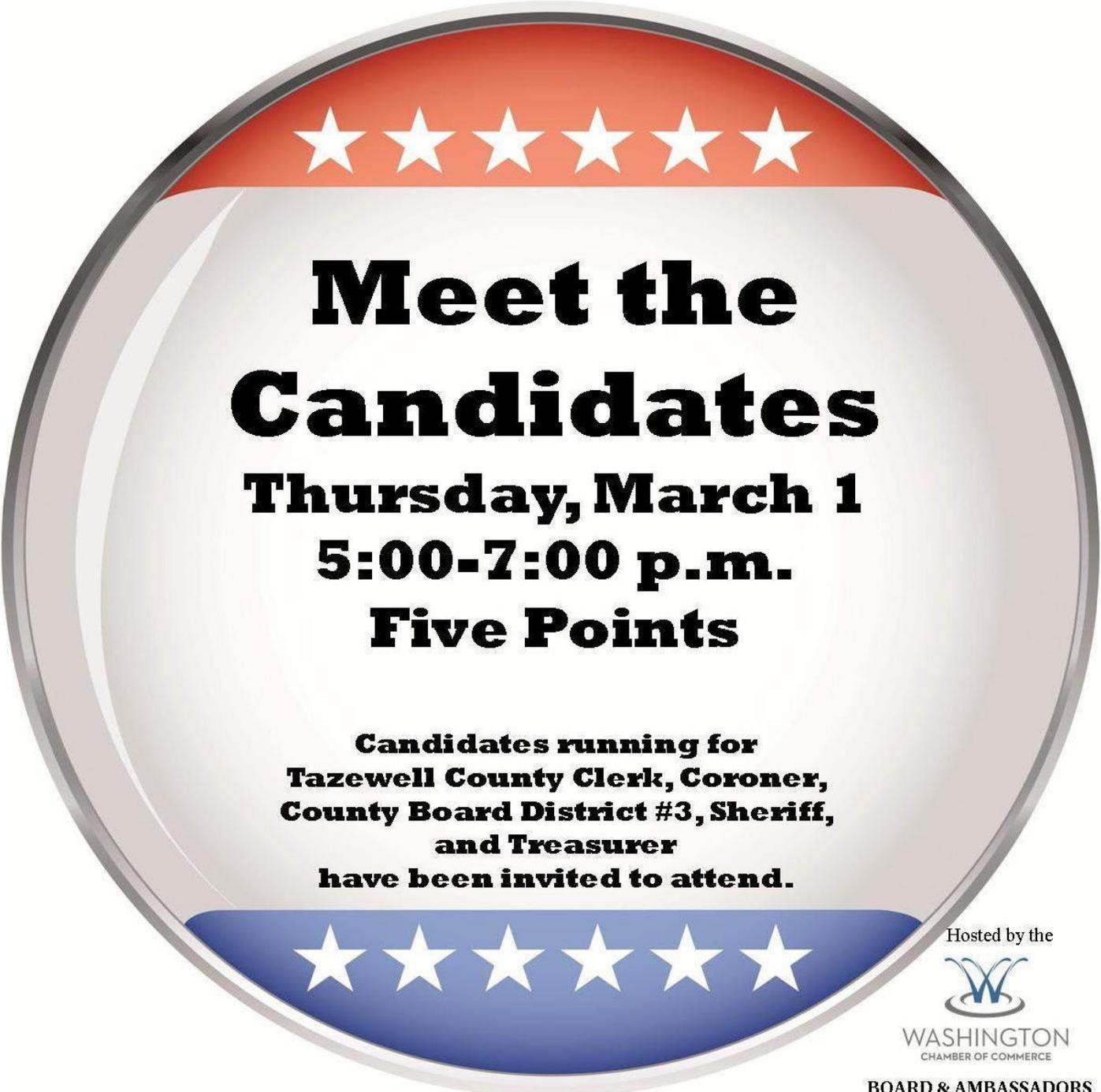
If you are interested in any of the levels below,
please contact the Chamber staff at
info@washingtoncoc.com or 444-9921.

We thank you in advance for your continued support of the Chamber
and the annual Good Neighbor Days festival.

<p><u>Event Sponsors:</u></p> <p>.Pie Eating Contest .Parking .Baby Photo Contest .Little Miss Washington Pageant</p> <p>(Subject to change)</p>	\$1000.00	<ul style="list-style-type: none"> Listed as the event Sponsor in all Good Neighbor Days Brochures (10,000 views of Good Neighbor Days Festival Brochures with a mix of print and online viewing; handed out at businesses in the tri-county area prior to and during the Festival). Listed as the event Sponsor on Chamber’s website. Listed as the event Sponsor on Chamber’s Social Media sites. Logo on the Good Neighbor Days Festival E-Newsletter. Mentioned in all applicable press releases sent out about Good Neighbor Days as the event Sponsor. Listed in the Chamber’s newsletter as event Sponsor. Logo on Good Neighbor Day Shirts provided to volunteers and sold at the festival or given as prizes (minimum 200 shirts). 10 Good Neighbor Days T-Shirts for employees/customers. 5 Wristbands for the GND carnival Name on power point presentation at Washington Day Banquet as event Sponsor. Special table for information and promotional items to be placed at event Registration during the event (if applicable). Opportunity to work at the event (if applicable) in business shirts if desired by sponsor.
Gold Sponsors	\$500.00	<ul style="list-style-type: none"> Business name displayed prominently at the gold sponsor level on the sponsor banner at the festival grounds. Name listed on back of Good Neighbor Days t-shirts provided to volunteers and sold at festival Recognition as a gold sponsor in all festival news releases. Your business listed as a gold sponsor in the Good Neighbor Days Edition of the Chamber newsletter. Listed on Chamber website and social media sites as a gold sponsor.
Silver Sponsors	\$350.00	<ul style="list-style-type: none"> Business name displayed prominently at the silver sponsor level on the sponsor banner at the festival grounds. Recognition as a silver sponsor in all festival news releases. Your business listed as a silver sponsor in the Good Neighbor Days Edition of the Chamber newsletter. Listed on Chamber website and social media sites as a silver sponsor.
Bronze Sponsor	\$200.00	<ul style="list-style-type: none"> Business name displayed prominently at the bronze sponsor level on the sponsor banner at the festival grounds. Recognition as a bronze sponsor in all festival news releases. Your business listed as a bronze sponsor in the Good Neighbor Days Edition of the Chamber newsletter. Listed on Chamber’s website and social media sites as a bronze sponsor.

Deadline is March 30, 2018





**Meet the
Candidates
Thursday, March 1
5:00-7:00 p.m.
Five Points**

**Candidates running for
Tazewell County Clerk, Coroner,
County Board District #3, Sheriff,
and Treasurer
have been invited to attend.**

Hosted by the



WASHINGTON
CHAMBER OF COMMERCE

BOARD & AMBASSADORS



WASHINGTON
CHAMBER OF COMMERCE

The Chamber advocates, promotes, and provides for
our membership to collectively accomplish
what we can't do individually.

THRIVING BUSINESSES LEADING A HEALTHY COMMUNITY



WASHINGTON
CHAMBER OF COMMERCE

114 Washington Square . Washington, IL 61571

Calendar of Events

2018 Chamber Events

- Mar 1 Meet the Candidates*
@ Five Points Washington, 5pm
- Mar 13 Business After Hours*
@ Blue Margaritas Mexican Bar & Grill, 5:00pm
- Mar 20 Business Strategy Session*
@ Connect Center, 6:30pm
- May 30—Jun 3
GOOD NEIGHBOR DAYS
- Jul 21 Summer Small Business Saturday*
- Aug 21 Business Strategy Session*
@ Connect Center, 6:30pm
- Fall WCHS Homecoming Parade+
- Oct 27 DAX Fest+
- Oct 30 Business Strategy Session*
@ Connect Center, 6:30pm
- Nov 15 Mayor's Prayer Breakfast*
- Nov 24 Small Business Saturday*

*Chamber event
+Chamber participates in event
(events & dates subject to change)

Advocate . Promote . Provide . Lead

March 2018



5 Star Partners

